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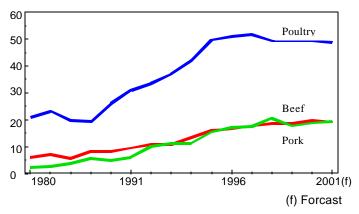
**Poultry Programs** 

Market News Branch

## **United States**

Over the last 15 years, the United States share of world meat exports has increased significantly. The increased exports are a partial result of the negotiation of market access agreements with other countries in recent years. The market access agreements have allowed a more liberalized trading environment.

U.S. poultry exports are expected to dominate the world market in 2001 with 48 percent of the world trade. The estimate is down marginally from the 2000 estimate. Stronger competition from other exporting nations has limited the growth of U.S. market share in recent years. U.S. beef is expected to obtain a 19 percent share of world beef exports and U.S. pork is expected to increase its share slightly to 19 percent of world pork exports.



Some of the main competitors for U.S. Poultry include the countries of Brazil and China. Brazil's production and exports continue to grow at a fast pace as the devalued real provides an advantage in the market place. The European Union continues to lose market share as an exporter as more of its production is consumed domestically. Thailand poultry exports appear to have stabilized, however, they have shifted to exporting more value-added items. Inexpensive feed grain prices and an efficient industry are expected to keep U.S. poultry exports competitively priced for 2001.

U.S. exports of total poultry meat are up 19 percent in volume terms and 14 percent in value terms so far in 2000. Excluding shipments to Russia and the Baltic states of Latvia and Estonia, exports increased 12 percent and 8 percent, respectively, on volume and value bases. Asian countries, particularly South Korea, have increased purchases, and shipments are also up to NAFTA countries. The recovering economies in Asia contributed to the increased poultry demand and consumption in China and other Asian countries, with the exception of Hong Kong and Japan. Even though domestic production has increased, demand has outpaced production growth and has resulted in increased imports. Total poultry exports for the year are expected to be up 5% from last year at 2.72 million tons for 2000 and climb another 1 percent for 2001.

Russian Imports have increased significantly since April when it became clear how the government was handling ports of entry and

when the duty rates were unified. Another reason poultry demand has increased in Russia was that the economy had benefited from the rising of world oil prices. The rise in world oil prices has also benefited Mexico's economy resulting in gains that may have helped increase imports.

U.S. broiler meat exports are making a strong comeback in 2000. Broiler meat exports are estimated to be up almost 7 percent due in part to a surge in purchases by both the Russia/Baltics and China/ Hong Kong. While the pace of broiler export growth is expected to slow the rest of 2000, the year's total should reach a record 5.2 billion pounds. Slower overall growth is expected in 2001 as shipments level off. Larger shipments to Russia are likely, but declining shipments through Latvia and Estonia will probably offset most of the increase.

Exports to the Russia/Baltics and China/Hong Kong areas are up 18 and 15 percent, respectively, for the first seven months of 2000 over the same period last year. The rate of growth to China/Hong Kong is expected to slow the remainder of 2000, but remain a strong growth market into next year. Other countries in Asia, particularly South Korea, have also increased their imports from the U.S.

Exports to countries in North America have also increased when compared to the same period last year. Broiler exports to Mexico were up 19 percent and up 27 percent to Canada. Exports to Mexico are expected to remain strong for the remainder of 2000 and into 2001. Russia, Mexico, and China/ Hong Kong, together accounted for 65% of broiler exports the first half of the year.

Source: USDA/Foreign Agricultural Service, World Outlook Board

## U.S. And Jordan Sign Free Trade Agreement

The U.S.-Jordan Free Trade Agreement (FTA), according to U.S. Trade Representative Charlene Barshefsky, will not require either country to adopt new laws, but require enforcement of current laws. The FTA includes separate substantive sets of provisions in the text concerning trade and the environment, trade and labor, and electronic commerce. Other provisions address intellectual property rights protection, balance of payments, rules of origin, safeguards and procedural matters such as consultation and dispute settlement. Because the United States already has a Bilateral Investment Treaty with Jordan, the FTA does not include an investment chapter.

The free trade agreement includes the elimination of virtually all tariffs on industrial and farm products within 10 years. Tariff reductions are in 4 stages: current tariffs of less than 5 percent will be phased out in 2 years, tariffs that are between 5 and 10 percent will be eliminated in 4 years, tariffs that are between 5 an 10 percent will be gone in 5 years, and those that are now more than 20 percent will be eliminated in 10 years.

The agreement is only the fourth free trade agreement the United States has negotiated. The other countries the U.S. has negotiated a free trade agreement with are Israel, Canada and Mexico. Source: Office of the United States Trade Representative

Inspected Egg Products-U.S. & Canada Export/Import Trade U.S. Exports to Canada, in Pounds (000) (Preliminary)					LIVE POULTRY SLTRD UNDER INSPECTION W/E 21-Oct-00				
Week Ending C		rounus (000	Year-To		(PRELIMINARY)  U.S. FOWL SLA	IGHTERED	DOMESTIC	ΔΙΙΥ	
Week Enaing C	2000	1999/1	2000	1999	U.S. FOWL SLA	LIGHT	HEAVY	TOTAL	
Liquid	292	84	6,106	11,263		HENS	HENS	HENS	
Frozen	39	0	198	6		_	HOUSANDS		
Dried	37	Ö	496	504	HEAD	1,463	1,813	3,276	
Total	368	84	6,800	11,773	LAST WEEK	1,674	1,487	3,161	
U.S. Imports F		_			SAME WEEK YR AGO	1,952	1,612	3,564	
Week Ending C			Year-To		TO-DATE/2000	79,795	61,203	140,998	
3 -	2000	1999/1	2000	1999	TO-DATE/1999	87,528	59,402	146,930	
Liquid	97	12	4,322	3,774	U.S. FOWL SL		•		
Frozen	0	11	711	454	0.0.1011201	LIGHT	HEAVY	TOTAL	
Dried	0	0	738	169		HENS	HENS	HENS	
Total	97	23	5,771	4,397			HOUSANDS		
Inspected She			-,	,	HEAD	347	6	353	
	To Canada,	In 30-Dozen	Cases (Preli	iminary)	LAST WEEK	293	9	302	
Week Ending C			Year-To-		SAME WEEK YR AGO	408	43	451	
J	2000	1999/1	2000	1999	TO-DATE/2000	19,369	310	19,679	
Jumbo	0	4	2,161	1,135	TO-DATE/1999	19,447	247	19,694	
Extra Large	993	1,722	42,898	37,257	SOURCE: AGRICULTURE				
Large	3,114	5,064	123,467	123,425	DIVISION	O7 (1 47 (D7 1, 1	OOLIIII DI	LVELOT WEITT	
Medium	1,050	960	29,246	41,024	TOTAL U.S.	FOWI SIA	UGHTERED	)	
Ungraded	15,000	14,610	333,484	527,753		U.S. AND C		•	
Misc	750	2,223	10,137	10,190		LIGHT	HEAVY	TOTAL	
Total	20,907	24,583	541,393	740,784		HENS	HENS	HENS	
/1 Comparable						_	HOUSANDS		
rounding.	rroom, to dat	o ngaroo maj	not total dat	3 10	HEAD	1,810	1,819	, 3,629	
Source: USDA/	AMS Poultry I	Programs Ma	arket News R	ranch in	LAST WEEK	1,967	1,496	3,463	
cooperation wit					SAME WEEK YR AGO	2,360	1,450	4,015	
Division.	iii / igiloditalo	ouriada, r ou	iti y Bovolopi	HOTH	TO-DATE/2000	99,164	61,513	160,677	
DIVISION.					TO-DATE/2000 TO-DATE/1999	106,975	59,649	166,624	
CENTRAL REGION PRICES NEGOTIATED FOR MECHANI-					EASTERN REGION PRICES NEGOTIATED FOR MECHANI- CALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS				
CALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR									
					THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR				
DELIVERY WIT	_	_		7-OCT-00	DELIVERY WITHIN TWO WEEKS. 27-OCT-00				
		KEN PRICES		25011		IICKEN PRIC		EDECLI	
E 4 E		OZEN		RESH		ROZEN		-FRESH	
FAT		DELIVERED		LIVERED	FAT FOB	DELIVERE		DELIVERED	
CONTENT	DOCK		DOCK		CONTENT DOCK		DOCK		
15% OR LESS					15% OR LESS				
RANGE	_	-	-	-	RANGE 18.00	-	-	-	
WTD AVERAG					WTD AVERAGE 18.00				
0 pounds, this i	ncludes 0 pou	inds for expo	rt shipment.		240,000 pounds, this include	aes o pounas	s for export s	nipment.	
<u>CH</u>	IICKEN PRIC	ES, WITH AD	DED SKIN		CHICKEN PRICES, WITH ADDED SKIN				
15% OR LESS					15% OR LESS				
RANGE	20.00	-	-	14.50	RANGE 14.50-19.00	16.50	18.00		
WTD AVERAG	E 20.00			14.50	WTD AVERAGE 16.66	16.50	18.00		
102,000 pound	s, this include	s 0 pounds fo	r export ship	ment.	848,000 pounds, this includ	les 248,000 p	ounds for ex	port shipment.	
15-20%					_				
RANGE 16.	.00-18.00	17.50 10	0.75-13.50 13	3.00-14.25	15-20%				
WTD AVERAG		17.50	12.32	13.75	RANGE 13.00-17.00 1	5.00-20.75	12.00-15.00	14.00	
1,271,600 poui			pounds for e	xport ship-	WTD AVERAGE 15.11	19.82	13.71	14.00	
ment.	•	,	•		1,813,000 pounds, this inc	ludes 973.0	00 pounds fo	or export ship-	
					ment.	, •		1	
20% OR MORE	<u> </u>				20% OR MORE				
RANGE	-	_	_	_	RANGE -	_	-	13.00	
WTD AVERAG	- F	-	-	-	WTD AVERAGE			13.00	
		inde for over	rt chinmont		200,000 pounds, this includes 0 pounds for export shipment.				
<ul><li>0 pounds, this includes 0 pounds for export shipment.</li><li>* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS,</li></ul>									
	HE FOLLOWI I, MO, MS, NE				ME, NC, NH, NJ, NY, PA, I			., OA, IVIA, IVID,	

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## NATIONAL YOUNG TURKEY PARTS AND BULK MEAT

FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS OCTOBER 27, 2000

Undertone steady to weak on fresh tom breast meat with lower trending offering prices noted for November-December shipments. Destrapped tenderloins and frozen tom breast meat undertone about steady for light to adequate offerings. The undertone on scapula and wing meat at least steady for the limited offerings. White meat demand light to fair mostly light on the balance of items. Bulk parts undertone barely steady on hen necks with offers noted at 13 cents delivered. Tom full-cut wing undertone steady with offerings not as tight when compared to previous weeks and ranged light to adequate. Tom drum undertone steady to barely steady with offerings in the Central Region not held with as much confidence as other parts of the country. Inquiry slow to fair. Trading centered on a fair volume of tom drums for export, balance light. Frozen mechanically separated 15-20% turkey traded at 20-20.25 cents delivered for pet foods.

cents delivered for pet foods.						
FRIDAY, OCTOBER 27, 2000 EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME	WEEKLY WTD AVG	WEEKLY VOLUME
DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS	<b>RANGE</b> 28.50-30.00	CODE 1/	<b>PRICE</b> 29.65	<b>(000)</b> 400	<b>PRICE</b> 31.40	<b>(000)</b> 1,768
WINGS, V-TYPE, TOM TAILS	22.00	F	25.40 22.00	520 80	22.00	80
MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN		R R	21.00 72.06	52 640	21.00 71.18	162 1,410
THURSDAY, OCTOBER 26, 2000						
EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)		
DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS	31.00	_	31.00	120		
WINGS, V-TYPE, TOM TAILS		F F	25.40 27.00	520 80		
MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	21.00 70.00-73.00		21.00 72.06	52 640		
WEDNESDAY, OCTOBER 25, 2000	0					
EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)		
DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS	32.00		32.00	1,248		
WINGS, V-TYPE, TOM TAILS		F F	25.40 27.00	520 80		
MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	21.00 70.00-73.00		21.00 70.88	110 250		
TUESDAY, OCTOBER 24, 2000 EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME		
DRUMSTICKS, TOMS	RANGE	CODE 1/	PRICE 30.68	( <b>000</b> ) 704		
WINGS FULL-CUT - TOMS						
WINGS, V-TYPE, TOM TAILS		F F	25.40 27.00	520 80		
MECHANICALLY SEPARATED 2/		F	20.00	160		
THIGH MEAT - FROZEN	71.00-72.00		71.67	240		
MONDAY, OCTOBER 23, 2000						
EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)		
DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS	NANGE	F F	30.68	704		
WINGS, V-TYPE, TOM		F	25.40	520		
TAILS		F F	27.00	80 160		
MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	68.50-70.00	r	20.00 69.00	160 280		

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY 2/ Product contains 15-20% fat with skin added.

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